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FOUR-DAY INNER
WORK INSTITUTE®!**

**Early Bird Special!
\$3,500.00 if you register before
September 6th**

SESSION OVERVIEW

DATE: November 2 - 5, 2010

LOCATION: Indianapolis, IN

(includes training manual, materials, CD, meals, and post-Institute half-day individual consultation)

Session I: *Integrated Work and
The Real Work
Leadership*

Session II: *Developing
Organizational Trust*

Session III: *Leading Sustainable
Change*

Session IV: *Managing Conflict
Constructively*



Leading Through Loss® By Katherine Tyler Scott

Read Katherine's weekly leadership column in the Washington Post

Situation:

Mark is the Director of Marketing for the LeMere Publishing Company, a position he has held for about one year. He has been an employee of LeMere since graduating from college 20 years ago, and is well known and well liked throughout the Company. His department has 7 employees all of whom have worked with Mark in the past.

Mark and other department heads recently met with the President of the Company and were informed that the economy has adversely affected the publishing business and there will be budget cuts and layoffs. It is uncertain to what extent or precisely how his department will be affected. This information must remain confidential. This news comes at an especially difficult time for Mark because his team has been outstanding in achieving its goals and contributing to the Company's bottom line. Mark had planned a celebration dinner at a very nice restaurant for the Marketing Department employees. He learned in the meeting with the President that the date of the celebration is the day before the President announces the budget cuts and staff layoffs! His employees are feeling very good about their accomplishments and looking forward to the celebration dinner.

Mark has the trust of his employees and doesn't want to do anything to destroy it. However, circumstances in the Company have changed and a business as usual approach seems out of touch with reality. A celebration just before employees receive life altering news about their jobs feels almost cruel.

Find out what Ki ThoughtBridge recommends.....

The Company Leaders Trust: Connecting Ideas for Powerful Results™

Ki ThoughtBridge provides organizational assessment, executive coaching, leadership development, customized skill-building workshops, and an array of conflict resolution, negotiation, and change management resources for businesses, philanthropic institutions, and educational systems.

Leaders use a variety of technical and adaptive skills on a daily basis. However, 90% of the problems leaders face are adaptive, while the majority of the training they have received is technical. Ki ThoughtBridge helps leaders integrate their adaptive skills with their technical expertise, enabling them to achieve results using tools and processes that build trust, integrity, effectiveness, and profitability.

Contact Us

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Getting Schools To Yes, The DVD Workshop

Helps School Districts and Unions Break Negotiation Gridlock



Based on the negotiation concepts in the international best-selling book, *Getting To Yes*, by Roger Fisher, William Ury and Bruce Patton, this video demonstrates how to implement principled negotiations. These innovative ideas can also be applied to a variety of school contexts and labor relations settings. Irma Tyler-Wood and Roger Fisher narrate the seven key steps to effective contract negotiations.

Order this valuable DVD Workshop Today!

Constructive Conflict Management Tool Kit coming soon.

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